# **News Release**



# LANXESS signs contract to acquire Emerald Kalama Chemical

- Acquisition with sales of USD 425 million and EBITDA of USD 90 million to strengthen Consumer Protection segment
- Enterprise value of USD 1.075 billion
- High-margin new application fields in food industry and animal health
- Rapid integration expected

Cologne, February 14, 2021 – Specialty chemicals company LANXESS is accelerating its growth course and signed a binding agreement to acquire 100 percent shares in Emerald Kalama Chemical on February 14, 2021. The US-based company is a globally leading manufacturer of specialty chemicals, especially for the consumer segment, and is majority-owned by affiliates of the US private equity firm American Securities LLC.

The enterprise value of Emerald Kalama Chemical amounts to USD 1.075 billion. After deducting debt-like items, the purchase price is around USD 1.04 billion (EUR 867 million\*), which LANXESS will finance from existing liquidity. The transaction is expected to be completed in the second half of 2021. It is still subject to approval by the relevant authorities.

In 2020, Emerald Kalama Chemical achieved sales of around USD 425 million and EBITDA pre exceptionals of approximately USD 90 million. Within three years following the completion of the transaction, LANXESS expects an additional annual EBITDA contribution of around USD 30 million (EUR 25 million\*) from synergy effects. The acquisition will already be earnings per share accretive in the first fiscal year after its completion.

"We are gaining further momentum on our growth course. The businesses of Emerald Kalama Chemical are an ideal fit for us. We will further strengthen our Consumer Protection segment and open

#### LANXESS AG

Corporate Communications 50569 Cologne Germany

Contact:

Ingo Drechsler Head of External Relations Phone +49 221 8885-3790 ingo.drechsler@lanxess.com

Daniela Eltrop Spokesperson Financial and Business Media Phone +49 221 8885-4010 daniela.eltrop@lanxess.com

Alexander Böhm Spokesperson Financial and Business Media Phone +49 221 8885-4746 alexander.boehm@lanxess.com

Page 1 of 3

## **News Release**



up new application areas with strong margins, for example in the food industry and animal health sector. In addition, we will also enlarge our presence in our growth region of North America. All this will make us even more profitable and stable," said Matthias Zachert, Chairman of the Board of Management of LANXESS AG.

Emerald Kalama Chemical employs approximately 500 employees worldwide and runs production sites in Kalama, Washington (USA), Rotterdam (Netherlands) and Widnes (Great Britain). Emerald Kalama Chemical generates around 45 percent of its turnover in North America. "Emerald Kalama Chemical has a very efficient setup, bundling all its production activities at only three sites. That is why we expect to integrate the new business very quickly," said Zachert.

# Targeted portfolio expansion in the Consumer Protection segment

Emerald Kalama Chemical generates about 75 percent of its turnover with specialties in the consumer segment. These include preservatives for food, household and cosmetic applications, flavors and fragrances as well as products for animal nutrition. The remaining 25 percent of sales come from the specialty chemicals business for industrial applications, including the plastics and adhesives industries.

With the acquisition, LANXESS is pursuing a targeted expansion of its portfolio: The company has a strong position in the global business with antimicrobial active ingredients and preservatives, including for consumer protection products and animal hygiene. Examples are disinfectants effective against the Coronavirus or the African Swine Fever.

#### LANXESS AG

Corporate Communications 50569 Cologne Germany

Contact: Ingo Drechsler Head of External Relations Phone +49 221 8885-3790 ingo.drechsler@lanxess.com

Daniela Eltrop Spokesperson Financial and Business Media Phone +49 221 8885-4010 daniela.eltrop@lanxess.com

Alexander Böhm Spokesperson Financial and Business Media Phone +49 221 8885-4746 alexander.boehm@lanxess.com

Page 2 of 3

<sup>\*</sup>Based on exchange rate of EUR/USD = 1.20.

### **News Release**



LANXESS is a leading specialty chemicals company with sales of EUR 6.8 billion in 2019. The company currently has about 14,400 employees in 33 countries. The core business of LANXESS is the development, manufacturing and marketing of chemical intermediates, additives, specialty chemicals and plastics. LANXESS is listed in the leading sustainability indices Dow Jones Sustainability Index (DJSI World and Europe) and FTSE4Good.

#### **Forward-Looking Statements**

This company release contains certain forward-looking statements, including assumptions, opinions, expectations and views of the company or cited from third party sources. Various known and unknown risks, uncertainties and other factors could cause the actual results, financial position, development or performance of LANXESS AG to differ materially from the estimations expressed or implied herein. LANXESS AG does not guarantee that the assumptions underlying such forward-looking statements are free from errors, nor does it accept any responsibility for the future accuracy of the opinions expressed in this presentation or the actual occurrence of the forecast developments. No representation or warranty (expressed or implied) is made as to, and no reliance should be placed on, any information, estimates, targets and opinions contained herein, and no liability whatsoever is accepted as to any errors, omissions or misstatements contained herein, and accordingly, no representative of LANXESS AG or any of its affiliated companies or any of such person's officers, directors or employees accepts any liability whatsoever arising directly or indirectly from the use of this document.

#### Information for editors:

All LANXESS news releases and their accompanying photos can be found at <a href="http://press.lanxess.com">http://press.lanxess.com</a>. Recent photos of the Board of Management and other LANXESS image material are available at <a href="http://photos.lanxess.com">http://photos.lanxess.com</a>.

You can find further information concerning LANXESS chemistry in our WebMagazine at http://webmagazine.lanxess.com.

Follow us on Twitter, Facebook, Linkedin and YouTube:

http://www.twitter.com/LANXESS http://www.facebook.com/LANXESS http://www.linkedin.com/company/lanxess http://www.youtube.com/lanxess

#### LANXESS AG

Corporate Communications 50569 Cologne Germany

Contact: Ingo Drechsler Head of External Relations Phone +49 221 8885-3790 ingo.drechsler@lanxess.com

Daniela Eltrop Spokesperson Financial and Business Media Phone +49 221 8885-4010 daniela.eltrop@lanxess.com

Alexander Böhm Spokesperson Financial and Business Media Phone +49 221 8885-4746 alexander.boehm@lanxess.com

Page 3 of 3