



# “Quality Works.” – LANXESS at K Fair 2016

Dr. Hubert Fink, Member of the Board of Management

Düsseldorf, June 28, 2016

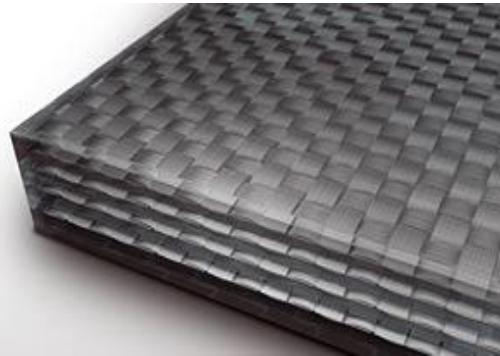
**LANXESS**  
Energizing Chemistry

# Innovative materials – LANXESS makes vehicles lighter

LANXESS solutions are enablers

X            Durethan®    X            Pocan®

X            Tepex®



Focus on automotive industry



# LANXESS – a global specialty chemicals company

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## Specialty chemicals company

- Founded in 2004
- Portfolio: plastics, intermediates and specialty chemicals
- ARLANXEO: synthetic rubber joint venture with Saudi Aramco



## Global success story

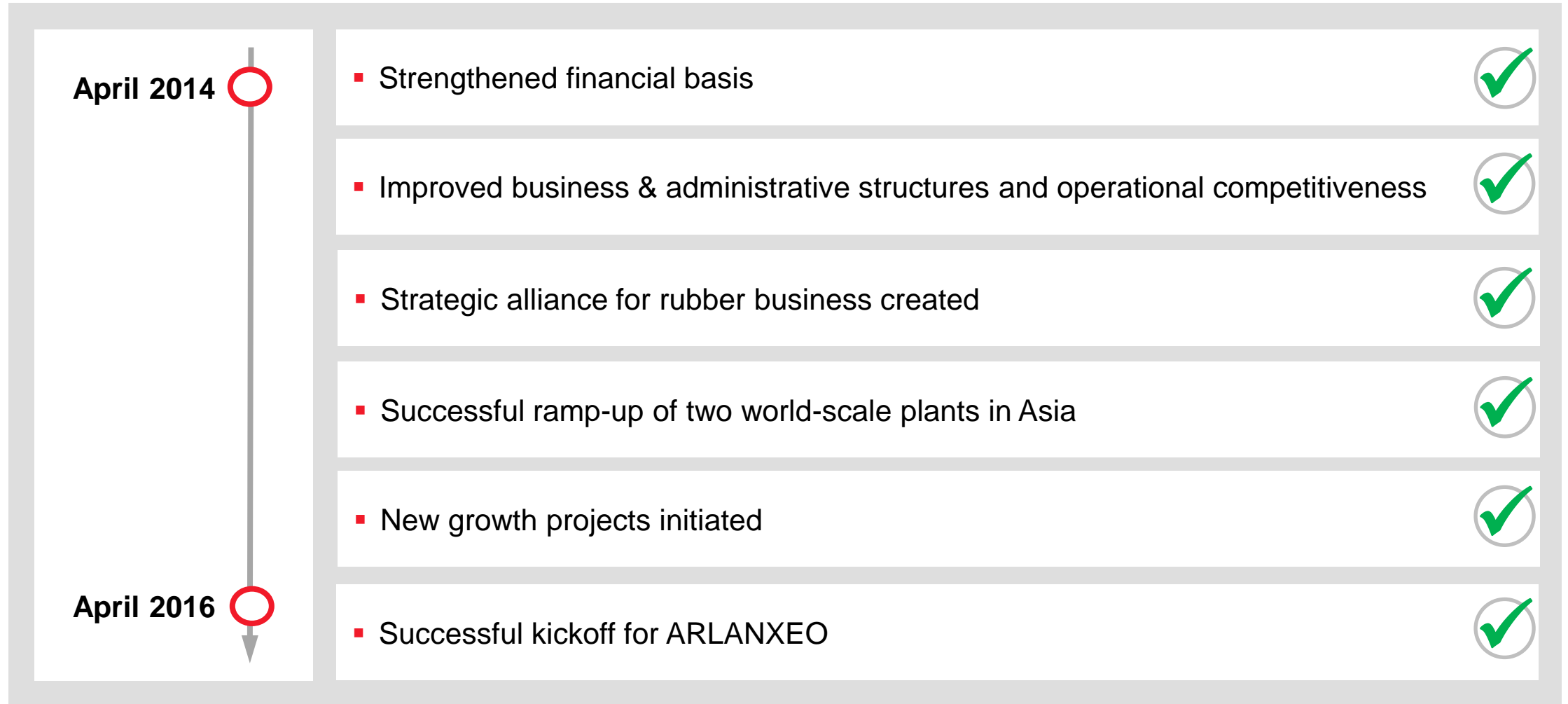
- 52 production sites worldwide
- ~16,600 employees in 29 countries
- Global sales of €7.9 billion in 2015



## Energizing chemistry

- Broad portfolio of quality products and solutions
- Leading technologies and dominant market positions
- Expanding in attractive mid-sized markets

# New strategic position established in course of 24 months



# New organizational structure as of April 1, 2016



Advanced Intermediates



Performance Chemicals



Performance Polymers

New LANXESS



Advanced Intermediates

Chemical intermediates for diverse end markets and industries



Performance Chemicals

Specialty chemical solutions that meet clients' specific needs



High Performance Materials

Polyamides and high-performance plastics for a wide range of end markets

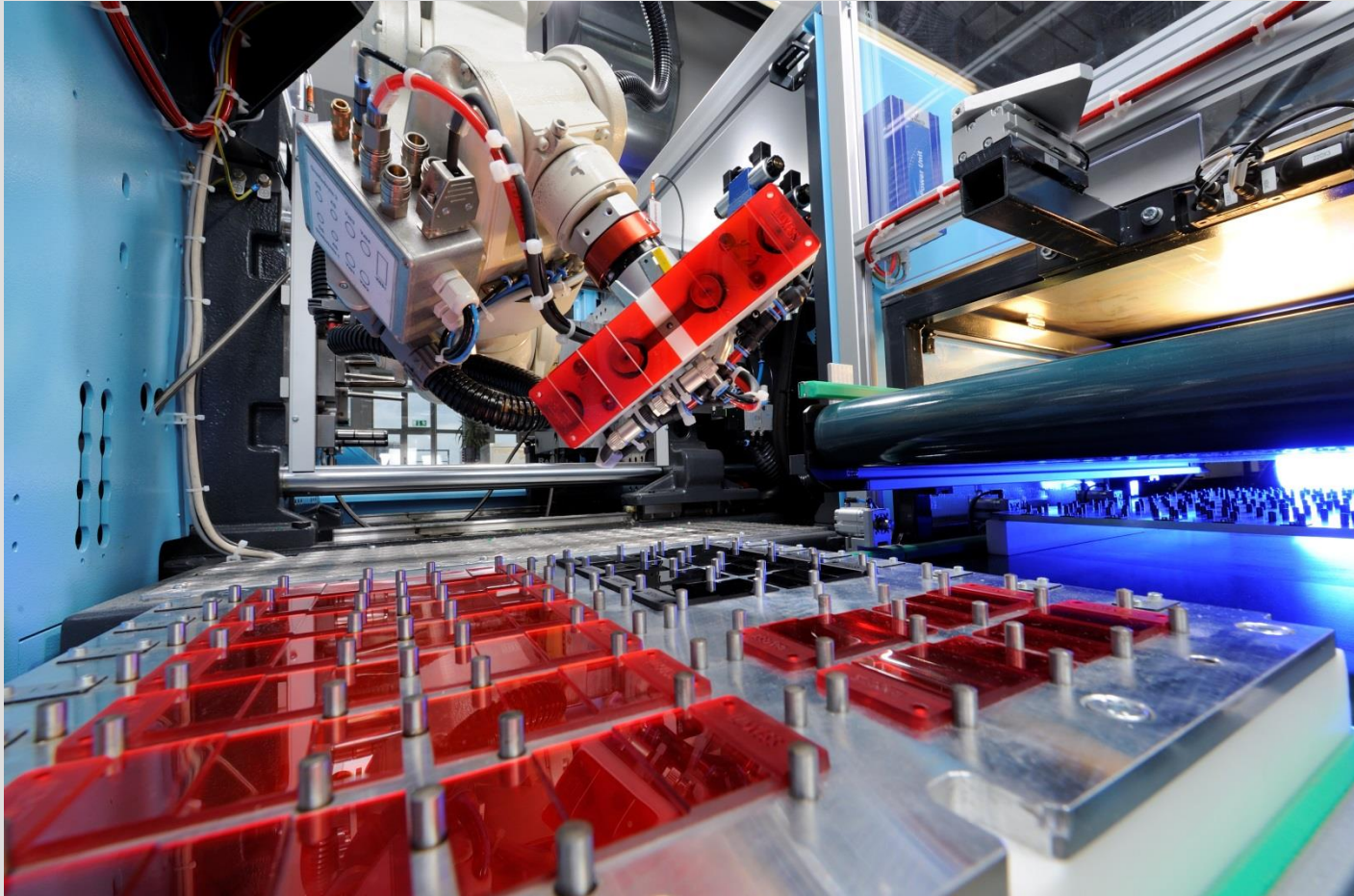


ARLANXEO\*

Joint venture with Saudi Aramco to produce high-performance rubber

\* Fully consolidated for the first three years.

# LANXESS has a market-oriented culture of innovation

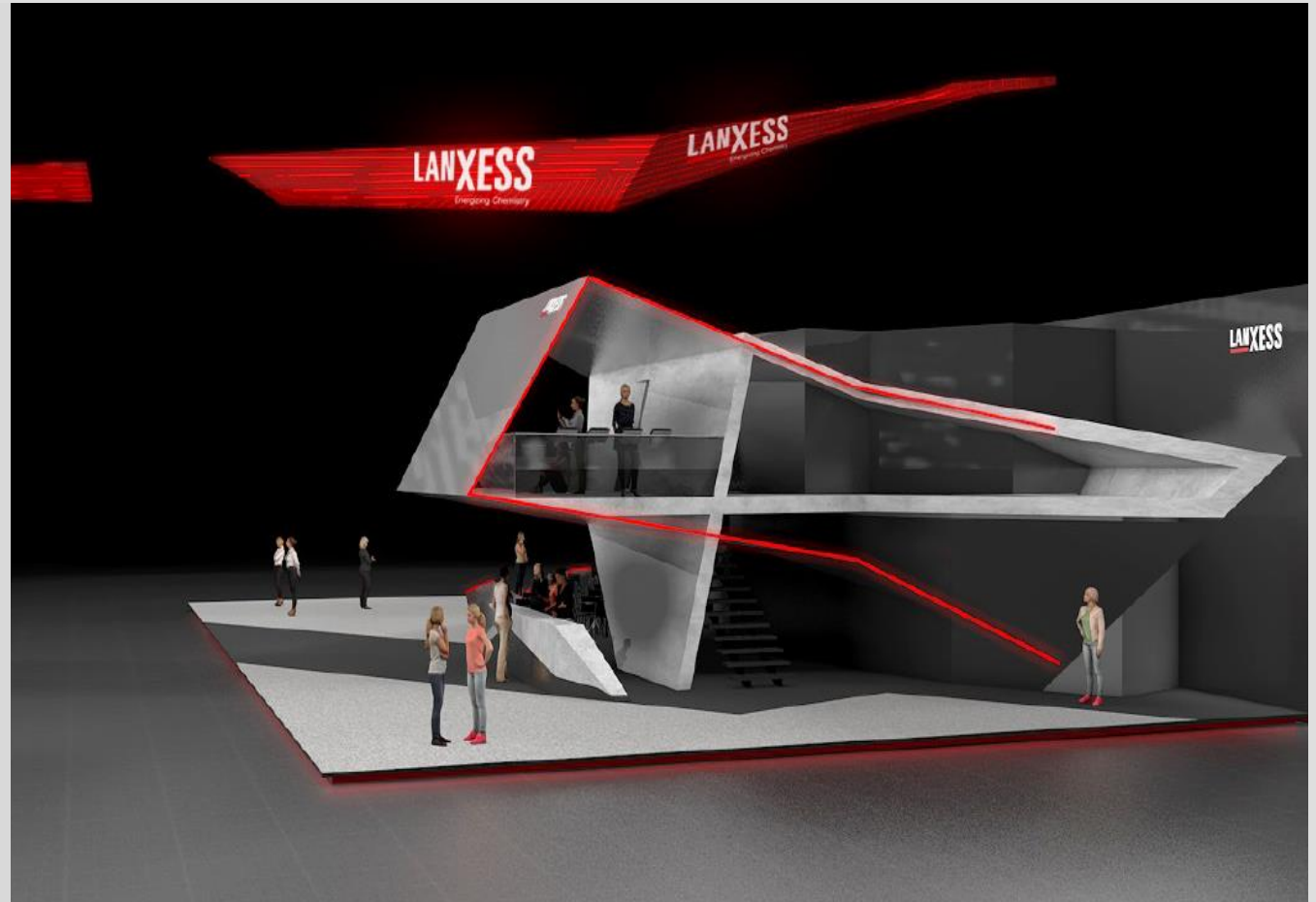


- R&D investments of €130 million in 2015
- More than 220 R&D projects in the pipeline\*
- Patent portfolio includes ~1,060 patent families covering some 6,850 intellectual property rights\*
- Seven main R&D units around the world
- 600 employees working in LANXESS' R&D laboratories

\* As of December 31, 2015.

# LANXESS at the K 2016 – Facts and figures

- Motto “Quality Works.”
- Four LANXESS business units and ARLANXEO participating
- Exhibition space of 1,200 m<sup>2</sup> for LANXESS, ARLANXEO and Rubber Street
- A 700 m<sup>2</sup> LANXESS booth
- Located in Hall 06



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